

### City of San Antonio Bid Tabulation

Opened: July 26, 2002						
Annual Contract for Acquisition Services, Library Books & Non-Print Media						
For:						
A593-03 AR/dc		Academic Book Services, Inc.	Baker & Taylor, Inc.	Book Wholesalers, Inc.	Brodart Co. By: Nubro, Inc. General Partner 500 Arch Street	Follett Media Distribution
		200 Cook St.	2709 Water Ridge Parkway	1847 Mercer Road		220 Exchange Dr. Suite A Crystal Lake, IL 60014
Item	Description	Cartersville, GA 30120	Charlotte, NC 28217	Lexington, KY 40511	Williamsport, PA 17705	
1	Trade Hardcover, Non-fiction, Adult					
	Discount	8%	No Bid	No Bid	44%	No Bid
	Unit Price for Full Processing & Cataloging	No Bid			No Bid	
	Unit Price for Partial Processing	No Bid			\$0.55	
	Cost per Title for Cataloging Service	No Bid			No Bid	
2	Trade Hardcover, Fiction, Adult					
	Discount	No Bid	45.8%		44%	No Bid
	Unit Price for Full Processing & Cataloging		\$3.95		\$4.50	
	Unit Price for Partial Processing		No Bid		No Bid	
	Cost per Title for Cataloging Service		Included		\$2.50	
3	Trade Hardcover, Non-fiction, Juvenile					
	Discount	10%	No Bid	40%	44%	No Bid
	Unit Price for Full Processing & Cataloging	No Bid		No Bid	No Bid	
	Unit Price for Partial Processing	No Bid		No Bid	No Bid	
	Cost per Title for Cataloging Service	No Bid		No Bid	\$0.55	
4	Trade Hardcover, Easy Rider, Juvenile					
	Discount	No Bid	45.8%	40%	44%	No Bid
	Unit Price for Full Processing & Cataloging		\$3.95	\$5.83	\$4.50	
	Unit Price for Partial Processing		No Bid	\$1.85	No Bid	
	Cost per Title for Cataloging Service		Included	\$3.98	\$2.50	
5	Trade Hardcover, Fiction, Juvenile					
	Discount	No Bid	45.8%	40%	44%	No Bid
	Unit Price for Full Processing & Cataloging		\$3.95	\$5.83	\$4.50	
	Unit Price for Partial Processing		No Bid	\$1.85	No Bid	
	Cost per Title for Cataloging Service		Included	\$3.98	\$2.50	
6	Reinforced Binding, Non-fiction, Juvenile					
	Discount	10%	No Bid	20%	22%	No Bid
	Unit Price for Full Processing & Cataloging	No Bid		No Bid	No Bid	
	Unit Price for Partial Processing	No Bid		No Bid	\$0.55	
	Cost per Title for Cataloging Service	No Bid		No Bid	No Bid	
7	Reinforced Binding, Easy Rider, Juvenile					
	Discount	No Bid	40.1%	20%	22%	No Bid
	Unit Price for Full Processing & Cataloging		\$3.95	\$5.54	\$4.50	
	Unit Price for Partial Processing		No Bid	\$1.56	No Bid	
	Cost per Title for Cataloging Service		Included	\$3.98	\$2.50	
8	Reinforced Binding, Fiction, Juvenile					
	Discount	No Bid	40.1%	20%	22%	No Bid
	Unit Price for Full Processing & Cataloging		\$3.95	\$5.54	\$4.50	
	Unit Price for Partial Processing		No Bid	\$1.56	No Bid	
	Cost per Title for Cataloging Service		Included	\$3.98	\$2.50	
9	Quality Paperback Editions, Juvenile					
	Discount	No Bid	42.5%	No Bid	38%	No Bid
	Unit Price for Full Processing & Cataloging		\$3.95		No Bid	
	Unit Price for Partial Processing		\$2.74		\$2.20	
	Cost per Title for Cataloging Service		Included		No Bid	
10	Quality Paperback Editions, Adult					
	Discount	No Bid	42.5%	40%	38%	No Bid

Prepared by Purchasing 8/12/2002

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			200 Cook St.	2709 Water Ridge Parkway	1847 Mercer Road		220 Exchange Dr.
							Suite A
							Crystal Lake,
							IL 60014
Item	Description	Cartersville, GA 30120	Charlotte, NC 28217	Lexington, KY 40511	Williamsport, PA 17705		
11	Unit Price for Full Processing & Cataloging			\$3.95	\$7.51	No Bid	
	Unit Price for Partial Processing			\$2.74	\$3.53	\$2.20	
	Cost per Title for Cataloging Service			Included	\$3.98	No Bid	
	Mass Market Paperbacks						
12	Discount	15%	No Bid		40%	38%	No Bid
	Unit Price for Full Processing & Cataloging	No Bid			No Bid	No Bid	
	Unit Price for Partial Processing	No Bid			No Bid	No Bid	
	Cost per Title for Cataloging Service	No Bid			No Bid	No Bid	
13	Prebound Paperbacks						
	Discount	15%	No Bid		40%+ \$3.95	38%	No Bid
	Unit Price for Full Processing & Cataloging	No Bid			No Bid	No Bid	
	Unit Price for Partial Processing	No Bid			No Bid	\$4.50	
14	Cost per Title for Cataloging Service	No Bid			No Bid	No Bid	
	Publisher Library Editions						
	Discount	No Bid	No Bid		15%	22%	No Bid
	Unit Price for Full Processing & Cataloging				No Bid	No Bid	
15	Unit Price for Partial Processing				No Bid	\$0.55	
	Cost per Title for Cataloging Service				No Bid	No Bid	
	University Press Trade Editions						
	Discount	No Bid	No Bid		0-15%	11%	No Bid
16	Unit Price for Full Processing & Cataloging				No Bid	No Bid	
	Unit Price for Partial Processing				No Bid	\$0.55	
	Cost per Title for Cataloging Service				No Bid	No Bid	
	Text, Technical, and Small Press						
17	Discount	No Bid	No Bid		0-15%	11%	No Bid
	Unit Price for Full Processing & Cataloging				No Bid	No Bid	
	Unit Price for Partial Processing				No Bid	\$0.55	
	Cost per Title for Cataloging Service				No Bid	No Bid	
18	Book/Cassettes sets						
	Discount	No Bid	No Bid		15%	No Bid	25%
	Unit Price for Full Processing & Cataloging				No Bid	No Bid	No Bid
	Unit Price for Partial Processing				No Bid	No Bid	\$1.75
19	Cost per Title for Cataloging Service				No Bid	No Bid	No Bid
	Audiocassettes, abridged (Spoken)						
	Discount	No Bid	45.8%		15%	No Bid	40%
	Unit Price for Full Processing & Cataloging		No Bid		\$8.82	No Bid	No Bid
20	Unit Price for Partial Processing		\$1.75		\$4.84	\$2.75	
	Cost per Title for Cataloging Service		No Bid		\$3.98	No Bid	
	Audiocassettes, unabridged (Spoken)						
	Discount	No Bid	45.8%		15%	No Bid	25%
21	Unit Price for Full Processing & Cataloging		No Bid		\$8.82	No Bid	No Bid
	Unit Price for Partial Processing		\$1.75		\$4.84	\$4.25	
	Cost per Title for Cataloging Service		No Bid		\$3.98	No Bid	

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		200 Cook St.	2709 Water Ridge Parkway	1847 Mercer Road		220 Exchange Dr.
		Cartersville, GA 30120	Charlotte, NC 28217	Lexington, KY 40511	Williamsport, PA 17705	Suite A Crystal Lake, IL 60014
Item	Description					
19	Compact Discs, unabridged (Spoken)					
	Discount	No Bid	45.8%	No Bid	No Bid	25%
	Unit Price for Full Processing & Cataloging		No Bid			No Bid
	Unit Price for Partial Processing		\$1.75			\$6.00
	Cost per Title for Cataloging Service		No Bid			No Bid
20	Compact Discs, abridges (Spoken)					
	Discount	No Bid	45.8%	No Bid	No Bid	40%
	Unit Price for Full Processing & Cataloging		No Bid			No Bid
	Unit Price for Partial Processing		\$1.75			\$8.75
	Cost per Title for Cataloging Service		No Bid			No Bid
21	Compact Discs, Music					
	Discount	No Bid	20.0%	No Bid	No Bid	25%
	Unit Price for Full Processing & Cataloging		No Bid			No Bid
	Unit Price for Partial Processing		\$1.75			\$1.00
	Cost per Title for Cataloging Service		No Bid			No Bid
22	Videocassettes (VHS), Non-feature films					
	Discount	No Bid	20.0%	No Bid	No Bid	25%
	Unit Price for Full Processing & Cataloging		No Bid			No Bid
	Unit Price for Partial Processing		\$1.75			\$2.25
	Cost per Title for Cataloging Service		No Bid			No Bid
23	Videocassettes (VHS), Feature films					
	Discount	No Bid	20.0%	No Bid	No Bid	25%
	Unit Price for Full Processing & Cataloging		\$3.60/\$5.25			No Bid
	Unit Price for Partial Processing		No Bid			\$2.25
	Cost per Title for Cataloging Service		No Bid			\$4.49
24	DVD, Non-feature film					
	Discount	No Bid	20.0%	No Bid	No Bid	25%
	Unit Price for Full Processing & Cataloging		No Bid			No Bid
	Unit Price for Partial Processing		\$1.75			\$1.00
	Cost per Title for Cataloging Service		No Bid			No Bid
25	DVD, Feature film					
	Discount	No Bid	20.0%	No Bid	No Bid	10%
	Unit Price for Full Processing & Cataloging		\$2.30-\$2.90			No Bid
	Unit Price for Partial Processing		No Bid			\$1.00
	Cost per Title for Cataloging Service		\$5.25			\$4.49
26	Prebinding Paperback book charges					
	Discount	No Bid	No Bid	40%+\$3.95	No Bid	No Bid
	Unit Price for Full Processing & Cataloging			No Bid		
	Unit Price for Partial Processing			No Bid		
	Cost per Title for Cataloging Service			No Bid		
	Terms	Net 30	Net 30	Net 30	Net 30	Net 30

### City of San Antonio Bid Tabulation

Opened: July 26, 2002					
Annual Contract for Acquisition Services, Library Books & Non-Print Media					
For:					
A593-03		AR/dc			
		Grolier Publishing Co., Inc.	Ingram Library Services, Inc.	Junior Library Build	Marco Products, Inc.
		90 Sherman Turnpike	One Ingram Blvd.	7858 Industrial Pkwy.	1443 Old York Rd.
		Danbury, CT 06816	La Vergne TN 37086	Plain City, OH 43064	Warminster, PA 18974
<b>Item</b>	<b>Description</b>				
1	Trade Hardcover, Non-fiction, Adult				
	Discount	No Bid	45.8%	40-70%	No Bid
	Unit Price for Full Processing & Cataloging		No Bid	No Bid	
	Unit Price for Partial Processing		No Bid	No Bid	
	Cost per Title for Cataloging Service		No Bid	\$0.20	
2	Trade Hardcover, Fiction, Adult				
	Discount	No Bid	45.8%	40-70%	No Bid
	Unit Price for Full Processing & Cataloging		\$1.43	\$1.78	
	Unit Price for Partial Processing		No Bid	No Bid	
	Cost per Title for Cataloging Service		\$0.30	\$0.20	
3	Trade Hardcover, Non-fiction, Juvenile				
	Discount	No Bid	45.8%	40-70%	1-9-0%, 10-19 -10%, 20+ 20%
	Unit Price for Full Processing & Cataloging		No Bid	No Bid	No Bid
	Unit Price for Partial Processing		No Bid	No Bid	No Bid
	Cost per Title for Cataloging Service		No Bid	\$0.20	No Bid
4	Trade Hardcover, Easy Rider, Juvenile				
	Discount	No Bid	45.8%	40-70%	No Bid
	Unit Price for Full Processing & Cataloging		\$1.43	\$1.78	
	Unit Price for Partial Processing		No Bid	No Bid	
	Cost per Title for Cataloging Service		\$0.30	\$0.20	
5	Trade Hardcover, Fiction, Juvenile				
	Discount	40%	45.8%	40-70%	No Bid
	Unit Price for Full Processing & Cataloging	No Bid	\$1.43	\$1.78	
	Unit Price for Partial Processing	No Bid	No Bid	No Bid	
	Cost per Title for Cataloging Service	No Bid	\$0.30	\$0.20	
6	Reinforced Binding, Non-fiction, Juvenile				
	Discount	30%	45.8%	40-70%	No Bid
	Unit Price for Full Processing & Cataloging	No Bid	No Bid	No Bid	
	Unit Price for Partial Processing	No Bid	No Bid	No Bid	
	Cost per Title for Cataloging Service	No Bid	No Bid	\$0.20	
7	Reinforced Binding, Easy Rider, Juvenile				
	Discount	30%	45.8%	40-70%	No Bid
	Unit Price for Full Processing & Cataloging	No Bid	\$0.78	\$1.78	
	Unit Price for Partial Processing	No Bid	No Bid	No Bid	
	Cost per Title for Cataloging Service	No Bid	\$0.30	\$0.20	
8	Reinforced Binding, Fiction, Juvenile				
	Discount	30%	45.8%	40-70%	No Bid
	Unit Price for Full Processing & Cataloging	No Bid	\$0.78	\$1.78	
	Unit Price for Partial Processing	No Bid	No Bid	No Bid	
	Cost per Title for Cataloging Service	No Bid	\$0.30	\$0.20	
9	Quality Paperback Editions, Juvenile				
	Discount	No Bid	35.2%	40-70%	No Bid
	Unit Price for Full Processing & Cataloging		No Bid	No Bid	
	Unit Price for Partial Processing		\$1.79	\$1.00	
	Cost per Title for Cataloging Service		No Bid	\$0.20	
10	Quality Paperback Editions, Adult				
	Discount		35.2%	40-70%	No Bid

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Opened: July 26, 2002					
Annual Contract for Acquisition Services, Library Books & Non-Print Media					
For:					
A593-03 AR/dc		Grolier Publishing Co., Inc.	Ingram Library Services, Inc.	Junior Library Build	Marco Products, Inc.
		90 Sherman Turnpike	One Ingram Blvd.	7858 Industrial Pkwy.	1443 Old York Rd.
<b>Item</b>	<b>Description</b>	Danbury, CT 06816	La Vergne TN 37086	Plain City, OH 43064	Warminster, PA 18974
11	Unit Price for Full Processing & Cataloging	No Bid	No Bid	No Bid	
	Unit Price for Partial Processing	No Bid	\$1.79	\$1.00	
	Cost per Title for Cataloging Service	No Bid	\$0.30	\$0.20	
	Mass Market Paperbacks				
12	Discount	No Bid	32.3%	40-70%	No Bid
	Unit Price for Full Processing & Cataloging		No Bid	No Bid	
	Unit Price for Partial Processing		No Bid	No Bid	
	Cost per Title for Cataloging Service		No Bid	\$0.20	
13	Prebound Paperbacks				
	Discount	No Bid	0-35.2% + \$4.50	40-70%	No Bid
	Unit Price for Full Processing & Cataloging		No Bid	No Bid	
	Unit Price for Partial Processing		No Bid	No Bid	
14	Cost per Title for Cataloging Service		No Bid	\$0.20	
	Publisher Library Editions				
	Discount	No Bid	20.1%	40-70%	No Bid
	Unit Price for Full Processing & Cataloging		No Bid	No Bid	
15	Unit Price for Partial Processing		No Bid	No Bid	
	Cost per Title for Cataloging Service		No Bid	\$0.20	
	University Press Trade Editions				
	Discount	No Bid	45.8%	40-70%	No Bid
16	Unit Price for Full Processing & Cataloging		No Bid	No Bid	
	Unit Price for Partial Processing		No Bid	No Bid	
	Cost per Title for Cataloging Service		No Bid	\$0.20	
	Text, Technical, and Small Press				
17	Discount	No Bid	0-35.2%	No Bid	No Bid
	Unit Price for Full Processing & Cataloging		No Bid		
	Unit Price for Partial Processing		No Bid		
	Cost per Title for Cataloging Service		No Bid		
18	Book/Cassettes sets				
	Discount	No Bid	0-45.2%	No Bid	No Bid
	Unit Price for Full Processing & Cataloging		No Bid		
	Unit Price for Partial Processing		No Bid		
19	Cost per Title for Cataloging Service		No Bid		
	Audiocassettes, abridged (Spoken)				
	Discount	No Bid	45.2%	No Bid	No Bid
	Unit Price for Full Processing & Cataloging		No Bid		
20	Unit Price for Partial Processing		No Bid		
	Cost per Title for Cataloging Service		No Bid		
	Audiocassettes, unabridged (Spoken)				
	Discount	No Bid	0-45.2%	No Bid	No Bid
21	Unit Price for Full Processing & Cataloging		No Bid		
	Unit Price for Partial Processing		\$2.65		
22	Cost per Title for Cataloging Service		No Bid		

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For:					
A593-03 AR/dc		Grolier Publishing Co., Inc.	Ingram Library Services, Inc.	Junior Library Build	Marco Products, Inc.
		90 Sherman Turnpike	One Ingram Blvd.	7858 Industrial Pkwy.	1443 Old York Rd.
Item	Description	Danbury, CT 06816	La Vergne TN 37086	Plain City, OH 43064	Warminster, PA 18974
19	Compact Discs, unabridged (Spoken)	No Bid	0-45.2%	No Bid	No Bid
	Discount		No Bid		
	Unit Price for Full Processing & Cataloging		\$2.65		
	Unit Price for Partial Processing		No Bid		
	Cost per Title for Cataloging Service		No Bid		
20	Compact Discs, abridges (Spoken)	No Bid	45.2%	No Bid	No Bid
	Discount		No Bid		
	Unit Price for Full Processing & Cataloging		\$0.30		
	Unit Price for Partial Processing		No Bid		
	Cost per Title for Cataloging Service		No Bid		
21	Compact Discs, Music	No Bid	No Bid	No Bid	No Bid
	Discount				
	Unit Price for Full Processing & Cataloging				
	Unit Price for Partial Processing				
	Cost per Title for Cataloging Service				
22	Videocassettes (VHS), Non-feature films	No Bid	31.0%	No Bid	No Bid
	Discount		No Bid		
	Unit Price for Full Processing & Cataloging		\$2.65		
	Unit Price for Partial Processing		No Bid		
	Cost per Title for Cataloging Service		No Bid		
23	Videocassettes (VHS), Feature films	No Bid	31.0%	No Bid	No Bid
	Discount		\$3.14		
	Unit Price for Full Processing & Cataloging		No Bid		
	Unit Price for Partial Processing		\$0.49		
	Cost per Title for Cataloging Service				
24	DVD, Non-feature film	No Bid	25.5%	No Bid	No Bid
	Discount		No Bid		
	Unit Price for Full Processing & Cataloging		\$0.30		
	Unit Price for Partial Processing		No Bid		
	Cost per Title for Cataloging Service		No Bid		
25	DVD, Feature film	No Bid	25.5%	No Bid	No Bid
	Discount		\$3.14		
	Unit Price for Full Processing & Cataloging		No Bid		
	Unit Price for Partial Processing		\$0.49		
	Cost per Title for Cataloging Service				
26	Prebinding Paperback book charges	No Bid	No Bid	No Bid	No Bid
	Discount		No Bid		
	Unit Price for Full Processing & Cataloging		\$4.50		
	Unit Price for Partial Processing		No Bid		
	Cost per Title for Cataloging Service				
	Terms	Net 30	2%-10	Net 30	Net 30